

## Case Study

### Client Company Synopsis

Stewardship is the Christian financial services charity formed by the merger of Stewardship Services and Sovereign Giving in July 2004. Both organisations had a long history of serving the Christian community.

Their vision is for a transformed Church, where financial and legal administration is a model of integrity and efficiency. Currently serving over 20,000 donors, they distribute more than £30 million into Christian causes every year.

### Project Brief

Stewardship came to Fluidata in early 2006 for assistance with the deployment of their state-of-the-art software system. High bandwidth and reliable connectivity was required across three sites which were poorly served by standard business services.

### Fluidata's Role

PureFluid was selected for one site, as it was able to offer 512 Kb/s guaranteed upstream to a site several kilometres from the local phone exchange. A 2 Mb/s leased line was the only option for the other site, which needed higher bandwidth.

As part of the second phase of the rollout the company required a fast reliable service to offer secure web access to their customers for servers hosted in-house. Distance again played a limiting factor, with most services unable to deliver a cost-effective and high bandwidth service at nearly 4 km from the exchange.

For these requirements Fluidata's cutting-edge BURST product, designed with businesses in mind, fit the bill and now provides a constant 1 Mb/s of upload bandwidth. The cost and ease of deployment surpassed Stewardship's initial expectations.

### Client Feedback

"When we set out on our project to improve the bandwidth between our offices we knew that the distance from local exchanges would be a problem. We approached several high profile service providers; each of them offering expensive, generic offerings with little consideration for our specific situation. Fluidata were the only company to investigate and present cost-effective solutions that met our requirements exactly.

Throughout and beyond implementation Fluidata have provided a highly professional and helpful service, which is why when we required additional connectivity for the second phase of our software project we knew Fluidata would have the perfect solution for us. We have been very pleased with the BURST product, and Fluidata's willingness to assist and pursue even greater bandwidth improvements.

The high level of service has continued past implementation, and we have been very impressed with the detailed reports provided – something we've not experienced from any other ISP. We would have no hesitation in recommending Fluidata to others."

Further details on Fluidata's products and services can found online at [www.fluidata.co.uk](http://www.fluidata.co.uk) or by calling one of our Account Managers on 0845 868 7848.